

PGL Logistics Survey Questionnaire

In today's competitive market, shippers more than ever feel the need to turn challenges into opportunities. Mid-sized companies traditionally do not have necessary logistics bandwidth to maintain a competitive advantage in the marketplace that larger competitors have. The common denominator is a desire to improve supply chain performance, while lowering costs and improving customer satisfaction.

Depending upon your needs, the involvement of a third party can be as limited as providing software for a single application, to providing a service such as rate negotiation, or managing the complete logistics process. Capturing, sharing, tracking and managing information through out the supply chain is instrumental for collaborating partners to increase visibility and enhance decision-making.

Preferred Global Logistics customers, can source services and tools to meet today's supply chain needs. You can choose from a broad assortment of services to automate routine tasks, which are usually, labor intensive and often prone to error, while capturing data that may currently be unavailable or unusable. This data can then be utilized to analyze all aspects of logistics activities in your supply chain. Our systems interface seamlessly with existing distribution and financial software to provide the ability to manage:

- Visibility of freight movement and tracking
- Information management for decision making
- Shipment Planning and Execution
- Carrier rate negotiation and contract management
- Executive Dashboards for high level visibility of key performance indicators
- Audit, payment and reporting



Preferred Global Logistics Supply Chain Survey

Please complete the following information regarding your transportation related supply chain metrics.

When completed, return to Greg Paulsen at: greg.paulsen@pgllogistics.com or FAX - (858) 748-3236

Company Name

Website address

Principal logistics contact

Phone:

E-Mail:

Best time to contact:

- What areas are most important to improve?
Please rank these items from 1 to 7 in order of importance to you. (1 being the most important):

- Reliability
- Availability
- Transit
- On-time
- Expense
- Customer service
- Supply Chain Visibility

- What is your freight spending %distribution ?

- Owned or leased fleet %
- Truck Load %
- Less Than Truck Load %
- Package or Parcel %
- Air Freight %
- Ocean %
- Rail %

- How many carriers do you currently manage?

- 1 - 3
- 4 - 9
- 10 - 20
- 21 or More

- How many points of contact do you currently need to manage in your supply chain?

- 1 - 3
- 4 - 9
- 10 - 20
- 21 or More

- Annual shipping Metrics:

- Annual tonnage shipped.
- Average weight per B/L,
- Annual B/Ls generated.
- Number of containers imported
- Average length of short haul,
- Average length of long haul,

- What is your annual freight spend \$

- What percentage of your gross sales revenue are freight expenses annually? %

- Do you currently audit your freight bills?

- Truck Load
- Less Than Truck Load
- Package or Parcel carrier
- Air Freight
- Ocean
- Rail

- How many hours do you annually spend in the following areas?

- Load planning
- Rate shopping
- Shipment tracking
- Freight bill reconciliation
- Other